

**WYNANTSKILL UNION FREE SCHOOL DISTRICT**  
**Special Meeting of the Board of Education**  
**May 3, 2017**  
**Meeting @ 7 AM**  
**Gardner-Dickinson School Business Office**  
**Minutes**

**1.0 Call to Order and Pledge of Allegiance to the Flag**

The special meeting of the Board of Education was called to order at 7:05 a.m. by Mr. Lanese.

**1.1 Record of Attendance**

Mrs. Castle	Present
Mr. Hirokawa	Present
Mr. Lanese	Present
Mrs. Mack	Present
Mr. Strang	Present

Mrs. Mack left the meeting at 7:47 a.m. and returned at 8:07 a.m.

Mrs. Mack left the meeting at 8:23 a.m.

Mrs. Castle left the meeting at 8:24 a.m.

**2.0 Appointments and Authorizations**

**2.1 Acceptance of Capital Project Bids**

Mrs. Mack made a motion to accept the recommendations for the award of contracts for the Capital Project.

Mr. Hirokawa seconded the motion.

Motion carried 5/0.

(Recommendation for Award of Contracts attached)

Discussion: The Board of Education, CSArch (Kyle Smith, Scott Wolfe, Ed Anker, Brandon Cary and Anele Dzekciorius), the School District Attorney (Robert Schofield), and Dr. Reardon discussed the recommendation for the award of contracts for the Capital Project.

**3.0 Old Business**

**4.0 New Business**

**5.0 Informational**

5.1 Budget Hearing May 9, 2017 @ 6 pm (Changed from 7 p.m.)

5.2 Meet the Candidates May 9, 2017 @ 6 pm (Changed from 7 p.m.)

5.3 Special Meeting May 9, 2017 6:30 p.m.

5.4 Annual School Board Election and Budget Vote May 16, 2017 Noon to 9 pm

5.5 Regular BOE Meeting May 18, 2017 @ 7 pm

5.6 Opportunity for the Public to be Heard

**6.0 Request for Executive Session**

**7.0 Return to Open Session**

**8.0 Adjournment**

Mr. Hirokawa made a motion to adjourn at 8:25 a.m.

Mr. Strang seconded the motion.

Motion carried 3/0.

Respectfully submitted,



Sharon Hillis  
Clerk of the Board

April 26, 2017

Wynantskill Union Free School District Board of Education  
C/o Thomas Reardon, Superintendent of Schools  
25 East Avenue  
Troy, NY 12180

PROJECT: Gardner-Dickinson School - Additions/Renovations  
CSArch Project No. 129-1404

SUBJECT: Recommendation for Award of Contracts

Dear Members of the Board of Education:

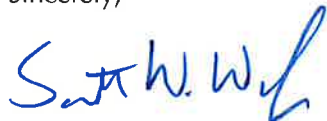
As you are aware, the District received sealed bids on March 16, 2017 for multiple prime contracts relative to the above referenced Project, where each bid was publicly opened, read aloud and recorded per the enclosed tabulation.

Since that time, the CSArch design, and Construction Management team, has been exercising diligence in reviewing and analyzing supplemental bid information from the apparent low bidders, including several correspondence and meetings to verify their abilities for execution of the Work. This effort has helped to ensure that their bid is representative of a thorough understanding of the project scope and schedule requirements.

Having evaluated the proposed contractors' ability to perform the Work, CSArch has reviewed supplied AIA A305 Qualification Statements, received acknowledgement that all Bid Addenda had been received, have relied on trade and/or previous work experiences, and have sought input from others relative to these contractor's work history and abilities. To that end, we have affirmed their capacity to perform the Work, and find no reason to not recommend that the Board of Education act on the following;

- Award Contract No. 02 General Construction (GC), to **Finelli Construction, Inc.** for Base bid **\$3,185,000.**
- Award Contract No. 03 Mechanical Construction (MC), to **Campito P & H, Inc.** for Base Bid **\$639,987.**
- Award Contract No. 04 Electrical Construction (EC), to **Arcon Electric, Inc.** for Base bid **\$478,400.**
- Award Contract No. 05 Plumbing Construction (PC), to **BPI Piping, Inc.** for Base bid **\$259,900.**

Sincerely,



Scott W. Wolfe  
Managing Principal, Director of Construction Management

Cc: Ed Anker, Kyle Smith, Brandon Cary, Anele Dzekciorius - CSArch

*Enclosures*



Architecture|Engineering|Construction Management  
Project No. 129-1404

Wynantskill Union Free School District  
Additions / Renovations

March 16, 2017

Contract 02 - General Construction (GC)

CONTRACTOR	RECEIVED ADDENDA	5% BID SECURITY	NON-COLL. CERT.	IRAN DIVEST CERT.	Base Bid	ALT No. 1 Gym Mechanical Replacement	ALT No. 2 Bus Loop & Angled Parking	ALT No. 3 Locker Alcoves	Total
Finelli Construction, Inc.	X	X	X	X	\$ 3,185,000	\$ 20,000	\$ 85,000	\$ 47,000	\$ 3,337,000
Bunkoff General Contractors, Inc.	X	X	X	X	\$ 3,309,000	\$ 50,000	\$ 70,000	\$ 50,000	\$ 3,479,000
Bast Hatfield Construction, LLC	X	X	X	X	\$ 3,333,000	\$ 32,000	\$ 68,000	\$ 55,000	\$ 3,488,000
Bette & Cring, LLC	X	X	X	X	\$ 3,382,000	\$ 31,000	\$ 80,000	\$ 54,000	\$ 3,547,000
Gallo Construction Corp	X	X	X	X	\$ 3,389,000	\$ 38,700	\$ 51,000	\$ 38,300	\$ 3,517,000
Hoosick Valley Contractors, Inc.	X	X	X	X	\$ 3,435,000	\$ 45,000	\$ 53,000	\$ 65,000	\$ 3,598,000
Plank LLC	X	X	X	X	\$ 3,498,600	\$ 44,800	\$ 57,600	\$ 54,400	\$ 3,655,400
Riverview Construction Associates	X	X	X	X	\$ 3,588,800	\$ 39,000	\$ 54,000	\$ 53,000	\$ 3,734,800
									\$ -
									\$ -
									\$ -
									\$ -
									\$ -

March 16, 2017

Contract 03 - Mechanical Construction (MC)

CONTRACTOR	RECEIVED ADDENDA	5% BID SECURITY	NON-COLL. CERT.	IRAN DIVEST CERT.	Base Bid	ALT No. 1 Gym Mechanical Replacement	ALT No. 2 Bus Loop & Angled Parking	ALT No. 3 Locker Coves	Total
Campito Plumbing & Heating	X	X	X	X	\$ 639,987	\$ 284,969			\$ 924,956
T. McElligot, Inc.	X	X	X	X	\$ 671,400	\$ 300,600			\$ 972,000
Tri-Valley Plumbing & Heating, Inc.	X	X	X	X	\$ 678,500	\$ 325,900			\$ 1,004,400
Collett Mechanical	X	X	X	X	\$ 734,900	\$ 328,000			\$ 1,062,900
BPI Piping, Inc.	X	X	X	X	\$ 751,600	\$ 349,000			\$ 1,100,600
Mazone Plumbing & Heating, Inc.	X	X	X	X	\$ 761,389	\$ 370,313			\$ 1,131,702
R.F. Gordon Mechanical, LLC	X	X	X	X	\$ 765,884	\$ 352,956			\$ 1,118,840
C.B. Strain	X	X	X	X	\$ 797,000	\$ 351,000			\$ 1,148,000
DiGesare Mechanical, Inc.	X	X	X	X	\$ 799,000	\$ 388,000			\$ 1,187,000
E.W. Tompkins Co, Inc	X	X	X	X	\$ 820,000	\$ 327,000			\$ 1,147,000
Family Danz Heating & Air Conditioning	X	X	X	X	\$ 882,019	\$ 345,464			\$ 1,227,483
									\$ -
									\$ -

March 16, 2017

Contract 04 - Electrical Construction (EC)

CONTRACTOR	RECEIVED ADDENDA	5% BID SECURITY	NON-COLL. CERT.	IRAN DIVERST CERT.	Base Bid	ALT No. 1 Gym Mechanical Replacement	ALT No. 2 Bus Loop & Angled Parking	ALT No. 3 Locker Coves	Total
ARCON Electric, LLC	X	X	X	X	\$ 478,400	\$ 8,700		\$ 5,000	\$ 492,100
J. McBain, Inc.	X	X	X	X	\$ 498,196	\$ 27,396		\$ 7,496	\$ 533,088
Flex Electrical Constructors, Inc.	X	X	X	X	\$ 514,850	\$ 11,000		\$ 6,250	\$ 532,100
Harold R. Clune, Inc.	X	X	X	X	\$ 523,000	\$ 8,600		\$ 6,400	\$ 538,000
Brunswick Electric, Inc.	X	X	X	X	\$ 531,600	\$ 12,953		\$ 7,920	\$ 552,473
DLC Electric, LLC	X	X	X	X	\$ 534,000	\$ 4,900		\$ 9,500	\$ 548,400
Stilsing Electric, Inc.	X	X	X	X	\$ 579,838	\$ 11,400		\$ 8,100	\$ 599,338
Kasselman Electric Co, Inc.	X	X	X	X	\$ 624,179	\$ 8,895		\$ 6,695	\$ 639,769
									\$ -
									\$ -
									\$ -
									\$ -
									\$ -

March 16, 2017

Contract 05 - Plumbing Construction (PC)

CONTRACTOR	RECEIVED ADDENDA	5% BID SECURITY	NON-COLL. CERT.	IRAN DIVEST CERT.	Base Bid	ALT No. 1 Gym Mechanical Replacement	ALT No. 2 Bus Loop & Angled Parking	ALT No. 3 Locker Coves	Total
BPI Piping	X	X	X	X	\$ 259,900	\$ 11,300			\$ 271,200
Tri-Valley Plumbing & Heating, Inc.	X	X	X	X	\$ 340,000	\$ 11,600			\$ 351,600
E.W. Tompkins Co, Inc.	X	X	X	X	\$ 341,000	\$ 14,000			\$ 355,000
Collett Mechanical	X	X	X	X	\$ 351,000	\$ 23,200			\$ 374,200
									\$ -
									\$ -
									\$ -
									\$ -
									\$ -
									\$ -
									\$ -
									\$ -
									\$ -
									\$ -

# AIA<sup>®</sup> Document A305<sup>™</sup> – 1986

## Contractor's Qualification Statement

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

**SUBMITTED TO:** Wynantskill Union Free School District

**ADDRESS:** 25 East Avenue, Troy NY 12180

**SUBMITTED BY:** John D. Finelli

**NAME:** Finelli Construction Incorporated

**ADDRESS:** 359 Broadway, Troy NY 12180

**PRINCIPAL OFFICE:** 359 Broadway, Troy NY 12180

☒ Corporation

☐ Partnership

☐ Individual

☐ Joint Venture

☐ Other

**NAME OF PROJECT (if applicable):**

Wynantskill Union Free School District  
Gardner-Dickinson Elementary School  
Additions / Renovations  
345 East Avenue  
PO Box 345  
Wynantskill, NY 12198

CSArch Project No. 129-1404

**TYPE OF WORK (file separate form for each Classification of Work):**

☒ General Construction

☐ HVAC

☐ Electrical

☐ Plumbing

☐ Other (please specify)

**§ 1. ORGANIZATION**

**§ 1.1** How many years has your organization been in business as a Contractor? 30

**§ 1.2** How many years has your organization been in business under its present business name? 27

**ADDITIONS AND DELETIONS:**

The author of this document has added information needed for its completion. The author may also have revised the text of the original AIA standard form. An *Additions and Deletions Report* that notes added information as well as revisions to the standard form text is available from the author and should be reviewed. A vertical line in the left margin of this document indicates where the author has added necessary information and where the author has added to or deleted from the original AIA text.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

This form is approved and recommended by the American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by AIA or AGC.



§ 1.2.1 Under what other or former names has your organization operated?

Finelli Brothers Contracting 1987-1990

§ 1.3 If your organization is a corporation, answer the following:

§ 1.3.1 Date of incorporation: January 1990

§ 1.3.2 State of incorporation: New York

§ 1.3.3 President's name: Mark F. Finelli

§ 1.3.4 Vice-president's name(s) John D. Finelli

§ 1.3.5 Secretary's name: Mark F. Finelli

§ 1.3.6 Treasurer's name: John D. Finelli

§ 1.4 If your organization is a partnership, answer the following:

§ 1.4.1 Date of organization:

§ 1.4.2 Type of partnership (if applicable):

§ 1.4.3 Name(s) of general partner(s)

§ 1.5 If your organization is individually owned, answer the following:

§ 1.5.1 Date of organization:

§ 1.5.2 Name of owner:

§ 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

§ 2. LICENSING

§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

Licensed Master Electrician, Troy NY Lic# E069

§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed. New York

§ 3. EXPERIENCE

§ 3.1 List the categories of work that your organization normally performs with its own forces.

Demolition, Carpentry, Painting, Electrical, Excavating, Finish Flooring

§ 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

§ 3.2.1 Has your organization ever failed to complete any work awarded to it? No

§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers? No

§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years? No

§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

No

§ 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

§ 3.4.1 State total worth of work in progress and under contract:

§ 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

§ 3.5.1 State average annual amount of construction work performed during the past five years:

2.2M

§ 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

§ 4. REFERENCES

§ 4.1 Trade References:

Bellevue Builders Supply  
Kamco Supply  
Curtis Lumber Company  
Thorpe Electric Supply

Wolberg Electric Supply  
Grimm Building Materials  
Latham Paint Center  
Bonded Concrete

§ 4.2 Bank References: Pioneer Bank, Shelia Viera, 518-274-4800

§ 4.3 Surety:

§ 4.3.1 Name of bonding company: Erie Insurance Company

§ 4.3.2 Name and address of agent: Culnan Insurance Agency, LLC  
476 North Greenbush Road  
Rensselaer, New York 12144

§ 5. FINANCING

§ 5.1 Financial Statement.

§ 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

School References:

Owner: SUNY Adirondack  
Project: Scoville Learning & Student Center  
Queensbury Ny  
Director of Facility: Frank Jelley  
1-518-832-7704  
Owner: Schalmont CSD  
Project: Cooler and Freezer Addition  
Schenectady NY  
Business Administrator: Joseph Lenz  
1-518-355-9200x4200

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses): \$1,060,236

Net Fixed Assets: \$49,138

Other Assets: \$20,441

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes): \$762,482

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings). *other liabilities* \$7,541; *equity* \$359,792

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

Scott, Stackrow & Co  
314 Hoosick Street  
Troy, New York 12180

§ 5.1.3 Is the attached financial statement for the identical organization named on page one?

Yes

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

Yes

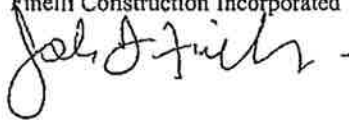
§ 6. SIGNATURE

§ 6.1 Dated at this day of

Name of Organization: Finelli Construction Incorporated

By: John D. Finelli

Title: Vice President



§ 6.2

M being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this <sup>20<sup>th</sup></sup> day of March 2017

Notary Public: Jessie Kafka

My Commission Expires: February 6, 2021

JESSIE KAFKA  
Notary Public, State of New York  
Qualified in Albany County  
Reg. No. 01KA6354148  
Commission Expires February 6, 2021

# Finelli Construction

A family owned and operated construction company since 1987

## Wynantskill Union Free School District

### 3.4 – Projects in Progress

#### Veteran's Home Apartment

Troy NY

Contract Value: \$1,186,600.00

- General Contractor for new 8 Unit – 2 Story Apartment
- Architect: Stephen Dean P.E., P.C
- Owner: Troy Housing Authority
- Percentage to Complete: 90%
- Completion Date: April 14, 2017

**3.4.1– The Current total worth of work under contract /in progress is \$1,186,600**

# Finelli Construction

A family owned and operated construction company since 1987

## Wynantskill Union Free School District

### 3.5 – Major Projects in the Past 5 years

Finelli Construction Inc. has extensive experience providing executive-level, general contracting services to clients in upstate NY, successfully delivering projects on time and on budget. Finelli Construction Inc. hereby certifies that the following is a partial listing of work that has been performed within the last 5 years:

1. **Project: Veteran's Home Apartment** Troy NY
  - General Contractor for new 8 Unit – 2 Story Apartment
  - Contract Value: \$1,186,600.00
  - Architect: Stephen Dean P.E., P.C
  - Owner: Troy Housing Authority
  - % Self Perform: 90%
  - Completion Date: April 14, 2017
2. **Project: Scoville Learning and Student Center Reno. - Queensbury NY**
  - Renovation of an educational facility at SUNY Adirondack
  - Contract Value: \$292,000
  - Architect: JMZ Architects & Planners
  - Owner: SUNY Adirondack
  - % Self Perform: 80%
  - Completion Date: September 2016
3. **Project: Troy Boys & Girls Club, Troy NY**
  - New Construction
  - Contract Value: \$2,000,000.00
  - Architect: Mades Design
  - Owner: **Troy Boys & Girls Club**
  - % Self Perform: 60%
  - Completion Date: 5/1/2012
4. **Project: Time Warner Cable, Schenectady, NY**
  - Expansion & Renovations
  - Contract Value: \$1,000,000.00
  - Architect: Design Build
  - Owner: **Time Warner Cable**
  - % Self Perform: 80%
  - Completion Date: 20 year Client – On Going Projects

# Finelli Construction

A family owned and operated construction company since 1987

## Wynantskill Union Free School District

5. **Project: Congress Street Plaza, Troy, NY**
  - Expansion & Renovations
  - Contract Value: \$1,300,000.00
  - Architect: Leslie Lebon Architects
  - Owner: **Finelli Construction**
  - % Self Perform: 85%
  - Completion Date: 5/1/16
  
6. **Project: Lydall Thermal Acoustical**
  - Expansion & Renovations
  - Contract Value: \$1,030,000.00
  - Architect: Makes Design
  - Owner: **Lydall Thermal Acoustical**
  - % Self Perform: 85%
  - Completion Date: 15 year Client – On Going Projects
  
7. **Project: Rensselaer County Arc, Troy Ny**
  - Expansion & Renovations
  - Contract Value: \$1,200,000.00
  - Architect: Design Build/Facility Manager
  - Owner: **Rensselaer County Arc**
  - % Self Perform: 85%
  - Completion Date: 20 year Client – On Going Projects
  
8. **Project: Testo Restaurant**
  - Fit Up
  - Contract Value: \$220,000.00
  - Architect: Richard Horsch
  - Owner: **John Testo**
  - % Self Perform: 85%
  - Completion Date: 7/1/16

**FINELLI CONSTRUCTION, INC.**

**FINANCIAL STATEMENTS  
(UNAUDITED)**

**DECEMBER 31, 2016 AND 2015**





**FINELLI CONSTRUCTION, INC.**

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# SCOTT, STACKROW & Co., P.C.

CERTIFIED PUBLIC ACCOUNTANTS

Robert H. Scott, CPA  
David M. Stackrow, CPA  
David P. Pietrafesa, CPA

314 Hoosick Street  
Troy, New York 12180-2073  
Phone (518) 274-9081  
Fax (518) 274-9085  
e-mail: cpas@scottstackrow.com  
web: www.scottstackrow.com



## INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors  
Finelli Construction, Inc.  
Troy, New York

We have reviewed the accompanying financial statements of Finelli Construction, Inc. (a corporation), which comprise the balance sheets as of December 31, 2016 and 2015, and related statements of income and retained earnings and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

### Accountant's Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

### Accountant's Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

*Scott, Stackrow & Co., CPAs, P.C.*

Troy, New York  
April 1, 2017

Page 1

**FINELLI CONSTRUCTION, INC.**  
**BALANCE SHEETS (UNAUDITED)**  
**DECEMBER 31, 2016 AND 2015**

**ASSETS**

	<b><u>2016</u></b>	<b><u>2015</u></b>
<b>Current Assets</b>		
Cash and cash equivalents	\$ 618,703	\$ 95,629
Accounts receivable, net of allowance for uncollectible accounts of \$0 and \$0	363,422	283,320
Cost in excess of billings	78,111	0
<b>Total Current Assets</b>	<b><u>1,060,236</u></b>	<b><u>378,949</u></b>
 <b>Property and Equipment</b>		
Equipment	72,634	72,634
Vehicles	255,013	252,168
Total	327,647	324,802
Less: Accumulated depreciation	278,509	295,532
<b>Property and Equipment, net</b>	<b><u>49,138</u></b>	<b><u>29,270</u></b>
 <b>Other Assets</b>		
Officer loans	5,441	0
Loans receivable - related parties	15,000	0
<b>Total Other Assets</b>	<b><u>20,441</u></b>	<b><u>0</u></b>
 <b><u>TOTAL ASSETS</u></b>	<b><u>\$ 1,129,815</u></b>	<b><u>\$ 408,219</u></b>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

	<b><u>2016</u></b>	<b><u>2015</u></b>
<b>Current Liabilities</b>		
Notes payable, current portion	\$ 833	\$ 2,942
Accounts payable	324,990	77,491
Payroll taxes payable	670	7,106
Retirement payable	0	32,187
Sales tax payable	60	919
Income taxes payable	10,194	7,889
Billings in excess of cost	425,735	0
<b>Total Current Liabilities</b>	<b><u>762,482</u></b>	<b><u>128,534</u></b>
<b>Long-Term Liability</b>		
Notes payable, net of current portion	0	833
Deferred income taxes	7,541	2,277
<b>Total Long - Term Liabilities</b>	<b><u>7,541</u></b>	<b><u>3,110</u></b>
<b>Total Liabilities</b>	<b><u>770,023</u></b>	<b><u>131,644</u></b>
<b>Stockholders' Equity</b>		
Common stock, no par value, 200 shares authorized, 100 shares issued and outstanding	2,089	2,089
Retained earnings	357,703	274,486
<b>Total Stockholders' Equity</b>	<b><u>359,792</u></b>	<b><u>276,575</u></b>
<b><u>TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY</u></b>	<b><u>\$ 1,129,815</u></b>	<b><u>\$ 408,219</u></b>

See independent accountant's review report.  
The accompanying notes are an integral part of these financial statements.

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**FINELLI CONSTRUCTION, INC.**  
**STATEMENTS OF INCOME AND RETAINED EARNINGS (UNAUDITED)**  
**FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015**

	<u>2016</u>	<u>%</u>	<u>2015</u>	<u>%</u>
Sales	\$ 2,530,334	100.00	\$ 1,045,420	100.00
Cost of Sales (Schedule I)	<u>2,224,965</u>	<u>87.94</u>	<u>846,801</u>	<u>81.00</u>
Gross Profit	305,369	12.06	198,619	19.00
Operating Expenses (Schedule I)	<u>195,975</u>	<u>7.75</u>	<u>159,129</u>	<u>15.23</u>
Net Income Before Other Income and Income Taxes	109,394	4.31	39,490	3.77
Other Income				
Income tax refund	<u>0</u>	<u>0.00</u>	<u>826</u>	<u>0.08</u>
Net Income Before Income Taxes	109,394	4.31	40,316	3.85
Income Tax Expense	<u>26,177</u>	<u>1.03</u>	<u>8,055</u>	<u>0.77</u>
Net Income	83,217	<u>3.28</u>	32,261	<u>3.08</u>
Retained Earnings, Beginning	<u>274,486</u>		<u>242,225</u>	
Retained Earnings, Ending	<u>\$ 357,703</u>		<u>\$ 274,486</u>	

See independent accountant's review report.  
The accompanying notes are an integral part of these financial statements.

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**FINELLI CONSTRUCTION, INC.**  
**STATEMENTS OF CASH FLOWS (UNAUDITED)**  
**FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015**

	<u>2016</u>	<u>2015</u>
<b>Cash Flows From Operating Activities</b>		
Net income	\$ 83,217	\$ 32,261
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	15,056	17,207
Deferred income taxes	5,264	( 2,292 )
Increase in:		
Accounts receivable	( 80,102 )	( 102,576 )
Costs in excess of billings	( 78,111 )	0
Increase (decrease) in:		
Accounts payable	246,640	43,882
Payroll liabilities payable	( 38,623 )	37,114
Income taxes payable	2,305	7,473
Billings in excess of costs	425,735	0
<b>Net Cash Provided by Operating Activities</b>	<u>581,381</u>	<u>33,069</u>
<b>Cash Flows From Investing Activities</b>		
Purchase of property and equipment	( 34,924 )	0
Change in officer loans	( 5,441 )	0
Loans receivable - related parties	( 15,000 )	0
<b>Net Cash Used by Investing Activities</b>	<u>( 55,365 )</u>	<u>0</u>
<b>Cash Flows From Financing Activities</b>		
Repayments of long-term debt	( 2,942 )	( 7,914 )
<b>Net Increase in Cash and Cash Equivalents</b>	523,074	25,155
<b>Cash and Cash Equivalents, Beginning</b>	<u>95,629</u>	<u>70,474</u>
<b>Cash and Cash Equivalents, Ending</b>	<u>\$ 618,703</u>	<u>\$ 95,629</u>

See independent accountant's review report.  
The accompanying notes are an integral part of these financial statements.

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**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

This summary of significant accounting policies of Finelli Construction, Inc., is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management, who are responsible for their integrity and objectivity. These accounting policies conform with accounting principles generally accepted in the United States of America and have been consistently applied in the preparation of the financial statements.

**Nature of Business**

The Company is engaged in general commercial and residential construction and renovation. These activities include essentially all phases of light and moderate construction.

**Basis of Accounting**

The Company reports on the accrual basis for financial statement reporting and for income tax reporting. Under the accrual method, income is recognized when earned and expenses are recognized when incurred.

**Revenue Recognition**

Revenues from fixed-price contracts are recognized on the percentage-of-completion method measured by the percentage of actual cost incurred to date to estimated total cost. This method is used because management feels it is the best measure of progress on these contracts. Revenues from time and materials contracts are recognized based upon costs incurred during the period, plus the agreed upon fee. Revenues from pending change orders are recognized when it is probable that any related costs will be recovered. Contract claims are recorded as income only when it is probable that the claim will result in additional contract revenue and when the amount can be reliably estimated.

Contract costs include all direct labor, materials and sub-contractors that are related to contract performance. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions and estimated profitability, including those arising from contract penalty provisions, and final contract settlements may result in revisions to costs and income and are recognized in the period in which the revisions are determined. General and administrative expenses are charged to expense as incurred.

Because of inherent uncertainties in estimating costs, it is at least reasonably possible that the estimates used will change within the near term.

The asset, costs and estimated earnings in excess of billings on uncompleted contracts, represent revenue recognized in excess of amounts billed. The liability, billings in excess of costs and estimated earnings on uncompleted contracts, represents billings in excess of revenue recognized.

See independent accountant's review report.

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**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Use of Estimates**

Management uses estimates and assumptions in preparing these financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

**Cash Equivalents**

The Company considers all cash on hand and in banks, including accounts in book overdraft position, certificates of deposit, and other highly-liquid investments with maturities of three months or less when purchased, to be cash equivalents.

**Compensated Absences**

Employees of the Company are entitled to paid vacations, sick days and other time off depending on job classification, length of service, and other factors. It is impracticable to estimate the amount of compensation for future absences and, accordingly, no liability has been recorded in the accompanying financial statements. The Company's policy is to recognize the costs of compensated absences when paid to employees.

**Property and Equipment**

Property and equipment are carried at cost. Depreciation of assets is computed using straight-line and accelerated methods over various useful lives.

Major expenditures for property acquisitions and those expenditures which substantially increase useful lives are capitalized. Expenditures for maintenance, repairs, and minor replacements are expensed as incurred. When assets are retired or otherwise disposed of, their costs and related accumulated depreciation are removed from the accounts and resulting gains or losses are included in income.

**Accounts Receivable**

In general, accounts are considered past due when they are over 90 days old. Receivables are charged off to the allowance for doubtful accounts once management determines that they are uncollectible. Any subsequent recovery of amounts previously written off will be credited to the allowance.

The Company uses the allowance method to account for uncollectible accounts receivable. The Company's estimate is based on historical collection experience and a review of the current status of trade accounts receivable. It is reasonably possible that the Company's estimate of the allowance for doubtful accounts will change. Accounts receivable are presented net of an allowance for doubtful accounts.

See independent accountant's review report.

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**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Presentation of Sales Tax**

The State of New York and counties within the State impose a sales tax on all of the Company's sales to non-exempt customers. The Company collects that sales tax from customers and remits the entire amount to the State. The Company's accounting policy is to exclude the tax collected and remitted to the State from revenue and cost of sales.

**Concentration of Credit Risk**

The Company maintains its cash balances in a financial institution located in Troy, New York. The balances are insured by the Federal Deposit Insurance Corporation up to \$250,000. From time to time, the Company maintains cash balances in excess of this limit.

**Advertising**

The Company follows the policy of charging the costs of advertising to expense as incurred.

**Income Taxes**

Income taxes are accounted for by the asset/liability approach in accordance with FASB ASC 740, Income Taxes. Deferred taxes represent the expected future tax consequences when the reported amounts of assets and liabilities are recovered or paid. They arise from differences between the financial reporting and tax bases of assets and liabilities and are adjusted for changes in tax laws and tax rates when those changes are enacted. The provision for income taxes represents the total of income taxes paid or payable for the current year, plus the change in deferred taxes during the year. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

It is the Company's policy to expense, when paid, any interest and penalties associated with its income tax obligations. Interest will be recognized on the statement of income in interest expense and penalties would be recognized under penalties expenses on the statement of income.

**Reclassification of Financial Presentation**

Certain reclassifications have been made to the 2015 financial statements to conform with the 2016 financial statement presentation. Such reclassifications had no effect on net income as previously reported.

**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

**Subsequent Events**

Management has evaluated subsequent events through April 1, 2017, the date that the financial statements were available for issue, and determined that no events have occurred subsequent to the balance sheet date that would require adjustment to, or disclosure in, the financial statements.

**NOTE 2 - CONTRACT RECEIVABLES**

Consist of the following at December 31:

	<b><u>2016</u></b>	<b><u>2015</u></b>
Billed receivables		
Contracts	\$ 326,460	\$ 283,320
Retainage	36,962	0
Total	<u>\$ 363,422</u>	<u>\$ 283,320</u>

**NOTE 3 - PROPERTY AND EQUIPMENT**

Consist of the following at December 31:

	<b><u>2016</u></b>		<b><u>2015</u></b>	
	<b><u>Cost</u></b>	<b><u>Accumulated Depreciation</u></b>	<b><u>Cost</u></b>	<b><u>Accumulated Depreciation</u></b>
Equipment	\$ 72,634	\$ 66,531	\$ 72,634	\$ 62,463
Vehicles	255,013	211,978	252,168	233,069
Total	<u>327,647</u>	<u>\$ 278,509</u>	<u>324,802</u>	<u>\$ 295,532</u>
Less: Accumulated depreciation	278,509		295,532	
Property and Equipment, net	<u>\$ 49,138</u>		<u>\$ 29,270</u>	

Depreciation expense for the years ended December 31, 2016 and 2015 was \$15,056 and \$17,207, respectively.

See independent accountant's review report.

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**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 4- LINE OF CREDIT**

The Company has available a line of credit with Pioneer Savings Bank which provides for borrowings up to \$250,000 in 2016 at prime plus 1.00%, with a floor of 4.50%, currently 4.50%. The line is secured by all assets of the Company and the personal guarantee of owners, John and Mark Finelli and Finelli Development, LLC.

The balance due for the years ended December 31, 2016 and 2015 was \$0 and \$0, respectively.

**NOTE 5 - NOTES PAYABLE**

Consist of the following at December 31:

	<u>2016</u>	<u>2015</u>
M&T Bank, due in 48 monthly installments of \$280.86 including interest at 6.55% through March 2017. Note is secured by a 2007 Dodge Sprinter van, net book value of \$4,725.	\$ 833	\$ 3,775
Total	833	3,775
Less: Current portion	833	2,942
Balance due after one year	<u>\$ 0</u>	<u>\$ 833</u>

Future maturities of notes payable are as follows:

For the years ending December 31,	2017	\$ 833
	2018	0
	2019	0
	2020	0
	2021	0
		<u>\$ 833</u>

**NOTE 6 – RELATED PARTY TRANSACTIONS**

The Company leases, on a month-to-month basis, office and garage facilities from Finelli Development, LLC, a company wholly owned by the Company's shareholders (See Note 7). Rent paid for the years ended December 31, 2016 and 2015 totaled \$18,374 and \$14,626, respectively.

See independent accountant's review report.

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**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 6 – RELATED PARTY TRANSACTIONS (CONTINUED)**

The Company has advanced amounts to Barbara Finelli, sister of the shareholders. There is no set repayment schedule on this advance and interest has not been provided for. Amounts due from Barbara Finelli at December 31, 2016 and 2015 were \$15,000 and \$0, respectively.

Various amounts have been advanced to John and Mark Finelli, the Company's shareholders. There is no set repayment schedule on these advances and interest has not been provided for. Amounts due from the shareholders at December 31, 2016 and 2015 were \$5,441 and \$0, respectively.

**NOTE 7 – OPERATING LEASE**

The Company leases facilities on a month-to-month basis from a company wholly owned by the shareholders (See Note 6).

The Company leased a vehicle under a non-cancelable lease with US Bank which expired November 2016.

The Company leases a vehicle under a non-cancelable lease with General Motors which expires November 2019.

Lease payments included in auto expense for the years ended December 31, 2016 and 2015 totaled \$14,873 and \$6,128, respectively.

Future commitments under non-cancelable operating leases are as follows:

2017	\$	8,812
2018		8,812
2019		7,344
2020		0
2021		0

**NOTE 8 – EMPLOYEE RETIREMENT PLAN**

The Company adopted a Savings Incentive Match Plan for Employees of Small Employers (SIMPLE) for all eligible employees. Employees may choose to make salary reduction contributions subject to limitations set by the Internal Revenue Code. In addition, the Company will contribute a matching contribution equal to the employee's salary reduction contributions up to a limit of 3% of the employee's compensation for the calendar year. Employer contributions to the plan for the years ended December 31, 2016 and 2015 amounted to \$4,067 and \$4,187, respectively.

See independent accountant's review report.

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**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 9 – DEFERRED INCOME TAXES**

For the year ended December 31, 2016:

Cumulative Temporary Differences (TD)

	Beginning Balance <u>January 1, 2016</u>	<u>Change</u>	Ending Balance <u>December 31, 2016</u>
<i>(Taxable) TD:</i>			
Accumulated depreciation	( \$ 10,444 )	( \$ 24,148 )	( \$ 34,592 )
Valuation allowance	<u>0</u>	<u>0</u>	<u>0</u>
	<u>( \$ 10,444 )</u>	<u>( \$ 24,148 )</u>	<u>( \$ 34,592 )</u>

Deferred Income Taxes

	Beginning Balance at 21.80%	Ending Balance at 21.80%	Change	<u>Classification</u>	
				<u>Current</u>	<u>Non- current</u>
<i>(Liabilities):</i>					
Accumulated depreciation	( \$ 2,277 )	( \$ 7,541 )	( \$ 5,264 )	\$ 0	( \$ 7,541 )
Valuation allowance	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
	<u>( \$ 2,277 )</u>	<u>( \$ 7,541 )</u>	<u>( \$ 5,264 )</u>	<u>\$ 0</u>	<u>( \$ 7,541 )</u>

See independent accountant's review report.

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**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 9 – DEFERRED INCOME TAXES (CONTINUED)**

For the year ended December 31, 2015:

Cumulative Temporary Differences (TD)

	<b>Beginning Balance January 1, 2015</b>	<b>Change</b>	<b>Ending Balance December 31, 2015</b>
<i>(Taxable) TD:</i>			
Accumulated depreciation	( \$ 20,957 )	\$ 10,513	( \$ 10,444 )
Valuation allowance	0	0	0
	<u>( \$ 20,957 )</u>	<u>\$ 10,513</u>	<u>( \$ 10,444 )</u>

Deferred Income Taxes

	<b>Beginning Balance at 21.80%</b>	<b>Ending Balance at 21.80%</b>	<b>Change</b>	<b>Classification</b>	
				<b>Current</b>	<b>Non- current</b>
<i>(Liabilities):</i>					
Accumulated depreciation	( \$ 4,569 )	( \$ 2,277 )	\$ 2,292	\$ 0	( \$ 2,277 )
Valuation allowance	0	0	0	0	0
	<u>( \$ 4,569 )</u>	<u>( \$ 2,277 )</u>	<u>\$ 2,292</u>	<u>\$ 0</u>	<u>( \$ 2,277 )</u>

**NOTE 10 – SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION**

Cash payments for interest and income taxes were as follows:

	<b><u>2016</u></b>	<b><u>2015</u></b>
Interest	\$ 220	\$ 556
Income Taxes	18,608	2,847

During the year ended December 31, 2016 a vehicle was acquired at a total purchase price of \$43,564. Of the total purchase price \$34,924 was paid in cash, and \$8,640 was the deferred gain on a vehicle traded in.

See independent accountant's review report.

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**FINELLI CONSTRUCTION, INC.**  
**NOTES TO FINANCIAL STATEMENTS (UNAUDITED) (CONTINUED)**  
**DECEMBER 31, 2016 AND 2015**

**NOTE 11 – INCOME TAXES**

The provision for income tax expense (benefit) consists of the following at December 31:

	<u>2016</u>	<u>2015</u>
Federal		
Current	\$ 15,368	\$ 7,070
Deferred	3,333	( 1,451 )
State		
Current	5,545	3,277
Deferred	1,931	( 841 )
Income Tax Expense	<u>\$ 26,177</u>	<u>\$ 8,055</u>

The Company's federal and state income tax returns are subject to possible examination by taxing authorities until the expiration of the related statutes of limitations on those tax returns. In general, the federal income tax returns and New York franchise tax returns have a three year statute of limitations.

# SCOTT, STACKROW & CO., P.C.

CERTIFIED PUBLIC ACCOUNTANTS

Robert H. Scott, CPA  
David M. Stackrow, CPA  
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## INDEPENDENT ACCOUNTANT'S REVIEW REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors  
Finelli Construction, Inc.  
Troy, New York

Our report on our reviews of the basic financial statements of Finelli Construction, Inc. for 2016 and 2015 appears on page 1. The objective of those reviews was to perform procedures to obtain limited assurance as a basis for reporting whether we were aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. The supplementary information included in the accompanying Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements. The information is the representation of management. We have reviewed the information and, based on our reviews, we are not aware of any material modifications that should be made to the information in order for it to be in accordance with accounting principles generally accepted in the United States of America. We have not audited the information and, accordingly, do not express an opinion on such information.

*Scott, Stackrow & Co., CPAs, P.C.*

Troy, New York  
April 1, 2017



**SUPPLEMENTARY INFORMATION**

**FINELLI CONSTRUCTION, INC.****SCHEDULE I****SCHEDULES OF COST OF SALES AND OPERATING EXPENSES (UNAUDITED)****FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015**

	<u>2016</u>	<u>%</u>	<u>2015</u>	<u>%</u>
<b>Cost of Sales</b>				
Materials	\$ 750,485	29.66	\$ 412,397	39.45
Payroll and payroll taxes	268,167	10.60	279,219	26.71
Rubbish removal	10,060	0.40	11,161	1.07
Subcontractors	1,193,809	47.18	131,336	12.56
Project management	0	0.00	9,758	0.93
Permit and inspection fees	2,444	0.10	2,930	0.28
<b>Total Cost of Sales</b>	<u>\$ 2,224,965</u>	<u>87.94</u>	<u>\$ 846,801</u>	<u>81.00</u>
<b>Operating Expenses</b>				
Telephone and utilities	\$ 16,556	0.65	\$ 15,341	1.47
Professional fees	6,320	0.25	10,825	1.04
Advertising	1,985	0.08	1,566	0.15
Bad debts	6,424	0.25	0	0.00
Depreciation	15,056	0.60	17,207	1.65
Insurance	72,842	2.88	55,867	5.34
Office and miscellaneous expense	1,673	0.07	3,537	0.34
Auto and travel	42,897	1.70	26,203	2.51
Fees	1,562	0.06	2,105	0.20
Contributions	500	0.02	250	0.02
Penalties	57	0.00	0	0.00
Rent	18,374	0.73	14,626	1.40
Retirement contribution	4,067	0.16	4,187	0.40
Repairs and maintenance	7,442	0.29	6,859	0.66
Interest expense	220	0.01	556	0.05
<b>Total Operating Expenses</b>	<u>\$ 195,975</u>	<u>7.75</u>	<u>\$ 159,129</u>	<u>15.23</u>

See independent accountant's review report on supplementary information.

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**FINELLI CONSTRUCTION, INC.**  
**SCHEDULES OF CONSTRUCTION IN PROGRESS (UNAUDITED)**  
**DECEMBER 31, 2016 AND 2015**

	<b><u>TOTAL CONTRACT</u></b>			
	<b><u>Total Contract Price</u></b>	<b><u>Cost of Revenue</u></b>	<b><u>Estimated Gross Profit</u></b>	<b><u>Revenue Earned</u></b>
Macaluso	\$ 432,292	\$ 375,906	\$ 56,386	\$ 323,779
Troy Housing Authority	<u>1,186,600</u>	<u>1,085,190</u>	<u>101,410</u>	<u>313,504</u>
<b>Total</b>	<b><u>\$ 1,618,892</u></b>	<b><u>\$ 1,461,096</u></b>	<b><u>\$ 157,796</u></b>	<b><u>\$ 637,283</u></b>

	<b><u>TOTAL CONTRACT</u></b>			
	<b><u>Total Contract Price</u></b>	<b><u>Cost of Revenue</u></b>	<b><u>Estimated Gross Profit</u></b>	<b><u>Revenue Earned</u></b>
NO	\$ 0	\$ 0	\$ 0	\$ 0
CONTRACTS IN	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
PROGRESS				
AS OF				
DECEMBER 31, 2015	<b><u>\$ 0</u></b>	<b><u>\$ 0</u></b>	<b><u>\$ 0</u></b>	<b><u>\$ 0</u></b>



AIA Document A305

# Contractor's Qualification Statement

1986 EDITION

*This form is approved and recommended by The American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by the AIA or AGC.*

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO:

ADDRESS:

SUBMITTED BY:

NAME: Campito Plumbing & Heating, Inc.

ADDRESS: 3 Hemlock St., Latham, New York 12110

PRINCIPAL OFFICE: Same As Above

Corporation	XXXX
Partnership	<input type="checkbox"/>
Individual	<input type="checkbox"/>
Joint Venture	<input type="checkbox"/>
Other	<input type="checkbox"/>

NAME OF PROJECT (if applicable):

TYPE OF WORK (file separate form for each Classification of Work):

\_\_\_\_\_ General Construction

\_\_\_\_\_ Plumbing

\_\_\_\_\_ Other \_\_\_\_\_

(please specify)

XXXXX HVAC

\_\_\_\_\_ Electrical

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1. ORGANIZATION

1.1 How many years has your organization been in business as a Contractor?  
Incorporated in 1957.

1.2 How many years has your organization been in business under its present business name?  
Since 1957.

1.2.1 Under what other or former names has your organization operated?  
None

1.3 If your organization is a corporation, answer the following:

1.3.1 Date of incorporation: July, 1957

1.3.2 State of incorporation: New York

1.3.3 President's name: Peter J. Campito, P.E.

1.3.4 Vice-president's name(s): Joseph F. Campito

1.3.5 Secretary's name: Lucille A. Campito  
1.3.6 Treasurer's name: Roger H. Jones

1.4 If your organization is a partnership, answer the following: N/A

1.4.1 Date of organization:

1.4.2 Type of partnership (if applicable):

1.4.3 Name(s) of general partner(s):

1.5 If your organization is individually owned, answer the following: N/A

1.5.1 Date of organization:

1.5.2 Name of owner:

- 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

N/A

## 2. LICENSING

- 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

Plumbing - Drainage  
Heating-Ventilating-Air Conditioning

- 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

N/A

## 3. EXPERIENCE

- 3.1 List the categories of work that your organization normally performs with its own forces.

All categories above.

- 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

3.2.1 Has your organization ever failed to complete any work awarded to it? No.

3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers? No.

3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years? Yes.

- 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.) No.

- 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

3.4.1 State total worth of work in progress and under contract.

- 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces

3.5.1 State average annual amount of construction work performed during the past five years.

- 3.6 On a separate sheet, list the construction experience and present commitments of the Key individuals of your organization.

#### 4. REFERENCES

##### 4.1 Trade References:

Various Upon Request.

Dun & Bradstreet, Inc.  
Dun No. 00 477 6993

##### 4.2 Bank References:

Sarah Halliday, Vice President (518-464-6143)  
M & T Bank  
327 Great Oaks Blvd.  
Albany, New York 12203

##### 4.3 Surety:

4.3.1 Name of bonding company:  
Craig Tolosky (518-313-4054)  
Western Surety Company  
333 S. Wabash Avenue  
Chicago, IL 60604

4.3.2 Name and address of agent:  
Rose & Kiernan, Inc.  
P. O. Box 640  
East Greenbush, New York 12061  
Kevin Garrity - 518 438-0151

## 5. FINANCING

### 5.1 Financial Statement.

- 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items: Upon Request.

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets;

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

- 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:  
Teal, Becker and Chiaramonte CPA's PC

7 Washington Square, Albany, New York 12205

- 5.1.3 Is the attached financial statement for the identical organization named on page one?  
Yes

- 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsiidiary).

- 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

Yes



6. SIGNATURE

6.1 Dated at MARCH this 30th

2017  
day of 30

Name of Organization: Campito Plumbing & Heating, Inc.

By: [Signature]  
Title: PRESIDENT

6.2

Mr. PETER CAMPITO of Campito Plumbing & Heating, Inc. being  
duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be  
misleading.

SUSAN BLAIR  
Notary Public, State of New York  
No. 01BL6228864  
Qualified in Albany County  
Commission Expires Sept. 27, 2018

Subscribed and sworn before me this 30th

day of MARCH 2014

Notary Public: Susan H Blair

My Commission Expires: Sept 27, 2018



CAUTION: You should sign an original AIA document which has this caution printed in red.  
An original assures that changes will not be obscured as may occur when documents are reproduced.

Campito Plumbing and Heating, Inc,  
Key Personnel

<u>PRINCIPAL'S NAME</u>	<u>TITLE</u>	<u>YEARS OF EXPERIENCE</u>	<u>PRESENT COMMITMENTS</u>
Peter J. Campito	President	17	Plumbing,Heating,Ventilating Air Conditioning,Process Pipe
	Professional Engineer	30	Architect-Engineering and Mechanical Contracting
Joseph F. Campito	Vice- President	60	Plumbing,Heating,Ventilating
Roger H. Jones	Treasurer	50	Construction Finance Relating to Mechanical Contractors
 <u>SUPERVISORY PERSONNEL</u>			
William H. Otis	Estimator	40	Plumbing,Heating,Ventilating Air Conditioning-Estimation and Job Coordination
Carol P. Henry	Project Engineer	30	Plumbing,Heating,Ventilating- Estimating and Job Coordination
David J. Kaufmann	Project Engineer	17	AutoCad Services Design Build Services-Estimation
Raymond Clemente	Controller	34	Construction Finance

**RECENTLY COMPLETED CONSTRUCTION CONTRACTS:**

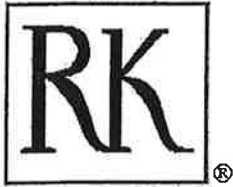
<u>OWNER</u>	<u>PRIME/SUB</u>	<u>GC / ARCHITECT ENGINEER</u>	<u>AWARD DATE</u>	<u>CONTRACT AMOUNT</u>	<u>DATE COMPLETED</u>
ELLIS HOSPITAL ER ROOM	SUB	TURNER CONSTR.	7/15/12	2,952,700	11/30/15
ROESSLEVILLE ELEMENTARY SOUTH COLONIE CSD	PRIME	MOSAIC ASSOC.	6/18/15	274,900	12/31/15
UNION COLLEGE RATHSKELLER	SUB	SANO RUBIN CONSTR.	12/19/14	560,600	11/30/15
TIMES UNION BOILER REPLACE.	PRIME	COUNTY OF ALBANY	5/14/15	1,168,900	3/31/16
ALBANY COUNTY OFFICE BLDG BOILER	PRIME	EYP PROGRAM MGMT	7/16/15	692,300	2/29/16

**UNCOMPLETED CONSTRUCTION CONTRACTS:  
AS OF 11/1/2016**

<u>OWNER</u>	<u>PRIME/SUB</u>	<u>GC / ARCHITECT ENGINEER</u>	<u>CONTRACT AMOUNT</u>	<u>SUBLET AMOUNT</u>	<u>UNCOMPLETED BALANCE</u>
ELLIS HOSPITAL	SUB	SANO-RUBIN	2,200,000	875,000	489,000
BRANDON WANG	PRIME	TURNER CONSTR.	1,762,516	410,000	1,214,947
TAPESTRY ON HUDSON	SUB	U.W.MARX	1,402,934	445,000	600,000
GENERAL ELECTRIC - BLD. 43	SUB	MLB CONSTR. SERV.	1,061,996	100,000	141,000
BURNT HILLS/BALLSTON LAKE CENTRAL SCHOOL DIST.	PRIME	MOSAIC ASSOC.	896,417	200,000	200,000
SUNY EAST BOILER - ARAMARK MANAGEMENT	SUB	ARAMARK MGMNT.	467,619	190,000	170,000
AUDI ALBANY	SUB	SANO-RUBIN	605,981	120,000	605,981
GENERAL ELECTRIC -BLD. 5	SUB	MLB CONSTR. SERV.	2,333,000	790,000	2,035,000
TIMES UNION GENERATOR COUNTY OF ALBANY	PRIME	COUNTY OF ALBANY	431,462	180,000	431,462
ALBANY CITY SCHOOL DIST.	SUB	TURNER CONSTR.	695,723	170,000	695,723

**CAMPITO PLUMBING & HEATING, INC.**  
**SCHEDULE OF WORK IN PROGRESS**  
**as of 10/31/16**

<u>Project Description</u>	<u>Contract Amount</u>	<u>Completion Date</u>
Ellis Hospital A2 PACU Suite - Schenectady	2,200,000	Mar - 2017
Wang Lake Residence - Philmont, NY	1,762,516	June - 2017
Tapestry on Hudson - Troy	1,402,934	Feb - 2017
GE Bldg 43 - Schenectady	1,061,996	Dec - 2016
Burnt Hills-Ballston Lake School	896,417	Jan - 2017
SUNY East Boiler - Rensselaer	467,619	Jan - 2017
Audi Albany	605,981	Apr - 2017
GE Bldg 5 - Schenectady	2,333,000	Aug - 2017
Times Union Generator - Albany	431,462	Apr - 2017
Albany High/Myers Middle School Reconstr.	695,723	June - 2017



**ROSE & KIERNAN, INC.**  
**INSURANCE, SURETY AND BENEFIT SERVICES**

Buffalo 716-688-1231	Danbury, CT 203-702-4700	East Greenbush 518-244-4245	Fishkill 845-350-3800	Glens Falls 518-792-0945	Kingston 845-338-6694
Pawling 845-855-3300	Plattsburgh 518-561-4700	Port Henry 518-546-7055	Potsdam 315-265-2341	Rochester 585-264-0520	Watertown 315-782-1300

January 27, 2017

Turner Construction Company  
1 Computer Drive South  
Albany NY 12205

RE: Campito Plumbing & Heating Workers Compensation ERM

The Workers Compensation Experience Modification Factor for Campito Plumbing & Heating Inc is as follows:

<u>Policy Term:</u>	<u>Experience Modification</u>
04/01/2013 to 04/01/2014	.82
04/01/2014 to 04/01/2015	.77
04/01/2015 to 04/01/2016	.79
04/01/2016 to 04/01/2017	.84
04/01/2017 to 04/01/2018	.93

Please let me know if you have any questions.

Sincerely,

Laurie A. Teller, AAI  
Assistant Vice President  
Phone: (518) 244-4245 Ext# 4214  
Email: [lteller@rkinsurance.com](mailto:lteller@rkinsurance.com)

LAT:lt



# AIA<sup>®</sup> Document A305<sup>™</sup> – 1986

## Contractor's Qualification Statement

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

**SUBMITTED TO:** Wyantskill Union Free School District

**ADDRESS:** 28 East Avenue  
Troy, NY 12180

**SUBMITTED BY:**

**NAME:** ARCON Electric, LLC

**ADDRESS:** 8 Railroad Avenue, Albany, NY 12205

**PRINCIPAL OFFICE:**

☐ Corporation

☐ Partnership

☐ Individual

☐ Joint Venture

☒ Other Limited Liability Company

**NAME OF PROJECT:** *(if applicable)* Contract No. 04 Electrical Construction (EC) (EC)

**TYPE OF WORK:** *(file separate form for each Classification of Work)*

☐ General Construction

☐ HVAC

☒ Electrical

☐ Plumbing

☐ Other: *(Specify)*

### § 1 ORGANIZATION

§ 1.1 How many years has your organization been in business as a Contractor? 18

§ 1.2 How many years has your organization been in business under its present business name? 18

§ 1.2.1 Under what other or former names has your organization operated?

N/A

§ 1.3 If your organization is a corporation, answer the following:

§ 1.3.1 Date of incorporation: 6/1/1999

§ 1.3.2 State of incorporation: New York

### ADDITIONS AND DELETIONS:

The author of this document has added information needed for its completion. The author may also have revised the text of the original AIA standard form. An *Additions and Deletions Report* that notes added information as well as revisions to the standard form text is available from the author and should be reviewed. A vertical line in the left margin of this document indicates where the author has added necessary information and where the author has added to or deleted from the original AIA text.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

This form is approved and recommended by the American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by AIA or AGC.

- § 1.3.3 President's name: Meryl Winnie  
§ 1.3.4 Vice-president's name(s) Robert Moroukian

- § 1.3.5 Secretary's name: Meryl Winnie  
§ 1.3.6 Treasurer's name: Meryl Winnie

§ 1.4 If your organization is a partnership, answer the following:

- § 1.4.1 Date of organization:  
§ 1.4.2 Type of partnership (if applicable):  
§ 1.4.3 Name(s) of general partner(s)

§ 1.5 If your organization is individually owned, answer the following:

- § 1.5.1 Date of organization:  
§ 1.5.2 Name of owner:

§ 1.6 If the form of your organization is other than those listed above, describe it and name the principals:

## § 2 LICENSING

§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.

City of Albany Electrical License #303  
NY State Fire Alarm and Security Systems

§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed.

New York State

## § 3 EXPERIENCE

§ 3.1 List the categories of work that your organization normally performs with its own forces.

Electrical

§ 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)

§ 3.2.1 Has your organization ever failed to complete any work awarded to it?

No

§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?

No

§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?

No



§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)

No

§ 3.4 On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

See Attached

§ 3.4.1 State total worth of work in progress and under contract:

\$2,000,000.00

§ 3.5 On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

See Attached

§ 3.5.1 State average annual amount of construction work performed during the past five years:

\$5,000,000.00

§ 3.6 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

See Attached

#### § 4 REFERENCES

##### § 4.1 Trade References:

Park Building Supplies, 707 Kings Road, Schenectady, NY 12304, Attn. Mr. James Venezio  
H&B Equipment and Supply LLC, PO Box 5403, Albany, NY 12205, Attn. Mr. Michael Hastings  
Graybar Electric – 229 Church Street, Albany, NY 12202 – Attn: Mr. Chuck Dunham

##### § 4.2 Bank References:

Key Bank  
555 Patroon Creek Blvd., Albany, NY 12206  
Attn: Mr. Joseph A. Bucciero, 518-764-2614

##### § 4.3 Surety:

###### § 4.3.1 Name of bonding company:

RLI Insurance Company  
9025 N. Lindbergh Drive  
Peoria, IL 61615

###### § 4.3.2 Name and address of agent:

Marsh USA, Inc.  
507 Plum Street  
Suite 110  
Syracuse, NY 13201  
Attn: Mr. Antonio V. Corasaniti, V.P.

## § 5 FINANCING

### § 5.1 Financial Statement.

§ 5.1.1 Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

ARCON Electric, LLC is a privately held company and does not provide financial statements or tax returns.

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets;

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

§ 5.1.3 Is the attached financial statement for the identical organization named on page one?

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidiary).

§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

## § 6 SIGNATURE

§ 6.1 Dated at this 16<sup>th</sup> day of March, 2017

Name of Organization: ARCON Electric, LLC

By: 

Title: President

§ 6.2

M being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 16th day of March 2017

Notary Public:

My Commission Expires: 10-19-2017

KELLY A. SHAW  
Notary Public, State of New York  
Qualified in Montgomery County  
No. 4908480  
Commission Expires Oct-19, 2017

# AIA® Document A305™ – 1986

## Contractor's Qualification Statement

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO: CS Arch-Architects, Engineering, Construction Mgmt

ADDRESS: 40 Beaver Street, Albany, NY 12207

SUBMITTED BY: Burniche Piping, Inc., d/b/a BPI Piping

NAME: Joseph R. Burniche

ADDRESS: 95 Hudson River Rd, Waterford, NY 12188

PRINCIPAL OFFICE: Same

[ ☒ ] Corporation

[ ☐ ] Partnership

[ ☐ ] Individual

[ ☐ ] Joint Venture

[ ☐ ] Other ☐ ☐

NAME OF PROJECT: (if applicable) Wynantskill UFSID

TYPE OF WORK: (file separate form for each Classification of Work)

[ ☐ ] General Construction

[ ☐ ] HVAC

[ ☐ ] Electrical

[ ☒ ] Plumbing

[ ☐ ] Other: (Specify) ☐ ☐

### § 1 ORGANIZATION

§ 1.1 How many years has your organization been in business as a Contractor? 39

§ 1.2 How many years has your organization been in business under its present business name? 19

§ 1.2.1 Under what other or former names has your organization operated?

None

§ 1.3 If your organization is a corporation, answer the following:

§ 1.3.1 Date of incorporation: « 1998 »

§ 1.3.2 State of incorporation: « NY »

§ 1.3.3 President's name: « Joseph R. Burniche »

**ADDITIONS AND DELETIONS:** The author of this document has added information needed for its completion. The author may also have revised the text of the original AIA standard form. An *Additions and Deletions Report* that notes added information as well as revisions to the standard form text is available from the author and should be reviewed.

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

This form is approved and recommended by the American Institute of Architects (AIA) and The Associated General Contractors of America (AGC) for use in evaluating the qualifications of contractors. No endorsement of the submitting party or verification of the information is made by AIA or AGC.

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**§ 1.3.4 Vice-president's name(s)**

«Joseph T. Burniche »

**§ 1.3.5 Secretary's name: «Joseph R. Burniche»**

**§ 1.3.6 Treasurer's name: «Joseph R. Burniche »**

**§ 1.4 If your organization is a partnership, answer the following:**

**§ 1.4.1 Date of organization: « N/A »**

**§ 1.4.2 Type of partnership (if applicable): « N/A »**

**§ 1.4.3 Name(s) of general partner(s)**

« N/A »

**§ 1.5 If your organization is individually owned, answer the following:**

**§ 1.5.1 Date of organization: « N/A »**

**§ 1.5.2 Name of owner:**

« N/A »

**§ 1.6 If the form of your organization is other than those listed above, describe it and name the principals:**

« »

**§ 2 LICENSING**

**§ 2.1 List jurisdictions and trade categories in which your organization is legally qualified to do business, and indicate registration or license numbers, if applicable.**

«Plumbing, HVAC, Process Piping in NY State, Capital District »

**§ 2.2 List jurisdictions in which your organization's partnership or trade name is filed.**

« »

**§ 3 EXPERIENCE**

**§ 3.1 List the categories of work that your organization normally performs with its own forces.**

«Plumbing, HVAC, Process Piping »

**§ 3.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)**

**§ 3.2.1 Has your organization ever failed to complete any work awarded to it?**

«No »

**§ 3.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?**

«No »

**§ 3.2.3 Has your organization filed any law suits or requested arbitration with regard to construction contracts within the last five years?**

« No »

**§ 3.3 Within the last five years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)**

«No »

**§ 3.4** On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

« See attached Listing »

**§ 3.4.1** State total worth of work in progress and under contract:

« »

**§ 3.5** On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

« »

**§ 3.5.1** State average annual amount of construction work performed during the past five years:

« Annually - Average: five years: 11.5 Million »

**§ 3.6** On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

«Mechanical Contractor specializing in plumbing, HVAC, and process piping installations for commercial and industrial use.  
»

#### **§ 4 REFERENCES**

**§ 4.1** Trade References:

«FW Webb (Albany, NY 12204)/ Security Supply (Selkirk, NY 12158)/ Uncle Sam Piping (Troy, NY 12180) »

**§ 4.2** Bank References:

« First Niagara Bank - Patroon Creek Blvd, Albany NY 12204, 518-591-4143; Robert Mesick

**§ 4.3** Surety:

**§ 4.3.1** Name of bonding company:

« Rose & Kiernan Inc., East Greenbush, NY 12061 »

**§ 4.3.2** Name and address of agent:

« Kevin Garrity, Sr VP Surety and Construction Services, 90 Troy Road, East Greenbush, NY 12061 »

#### **§ 5 FINANCING**

**§ 5.1** Financial Statement.

**§ 5.1.1** Attach a financial statement, preferably audited, including your organization's latest balance sheet and income statement showing the following items:

Current Assets (e.g., cash, joint venture accounts, accounts receivable, notes receivable, accrued income, deposits, materials inventory and prepaid expenses);

Net Fixed Assets; WILL FURNISH AS REQUIRED

Other Assets;

Current Liabilities (e.g., accounts payable, notes payable, accrued expenses, provision for income taxes, advances, accrued salaries and accrued payroll taxes);

Other Liabilities (e.g., capital, capital stock, authorized and outstanding shares par values, earned surplus and retained earnings).

§ 5.1.2 Name and address of firm preparing attached financial statement, and date thereof:

« Teal, Becker & Chairamonte, 7 Washington Square, Albany, NY 12205 »

§ 5.1.3 Is the attached financial statement for the identical organization named on page one?

Statement Attached

§ 5.1.4 If not, explain the relationship and financial responsibility of the organization whose financial statement is provided (e.g., parent-subsidary).

«Certified Public Accountants and Advisors »

§ 5.2 Will the organization whose financial statement is attached act as guarantor of the contract for construction?

« Yes »

## § 6 SIGNATURE

§ 6.1 Dated at this 5th day of April 2017

Name of Organization: «BURNICHE PIPING, INC., d/b/a BPI PIPING

By: Joseph R. Burniche

Title: President

## § 6.2

Mr «Joseph R. Burniche » being duly sworn deposes and says that the information provided herein is true and sufficiently complete so as not to be misleading.

Subscribed and sworn before me this 5th day of April 2017

Notary Public: Elizabeth A. Thomas

My Commission Expires: 12/30/2018

**AIA DOCUMENT A305 - 1986**  
**CONTRACTOR'S QUALIFICATION STATEMENT**

**ATTACHMENT A**

2. On a separate sheet, list major construction projects your organization has in progress, giving the name of project, owner, architect, contract amount, percent complete and scheduled completion date.

1. Regeneron PA3 Building Additions (BBL Construction)	\$ 5,828,497.00	Total contract of work - to date
2. Regeneron Building 61 Waste Neutralization (BBL Construction)	\$ 627,971.00	Total contract of work - to date
3. SUNY Albany, Building 25 (AOW Associates)	\$ 1,573,637.00	Total contract of work - to date
4. The Shoppes of Latham Circle (EMJ Corporation)	\$ 575,000.00	Total contract of work - to date
5. Central Park Middle School (Turner Construction)	\$ 273,500.00	Total contract of work - to date

State total worth of work in progress and under contract:

Approximately 12 million with above and miscellaneous jobs

On a separate sheet, list the major projects your organization has completed in the past five years, giving the name of project, owner, architect, contract amount, date of completion and percentage of the cost of the work performed with your own forces.

1. SUNY Cobleskill - 2014 (Kokolakis Contracting)	\$ 2,300,000.00	Total Contract of work
2. Regeneron Building 95 Lab ( BBL Construction)	\$ 1,390,920.00	Total Contract of work
3. Saratoga Racino Casino Hotel (Consigli Construction)	\$ 1,520,000.00	Total Contract of work

**REFERENCES:**

Trade References:

F.W. Webb: Albany, NY 12204

Security Supply, Selkirk, NY 12158

Uncle Sam Pipeing, Troy, NY 12180

Financial/Bank: Key Bank, NA, Patroon Creek Blvd, Albany, NY 12204, Mary Acher Smith

Surety: Rose & Kiernan, Inc, East Greenbush, NY 12061, Kevin Garrity, SR. VP Surety & Construction Services

Accountants: Teal, Becker & Chiarmaonte: 7 Washington Square, Albany, NY 12205, Pat Scisci, Partner



## 4.1 MECHANICAL

### Applicable Codes and Standards

Plumbing systems shall be designed in accordance with all applicable codes and standards including, but not limited to, the following:

1. NY State Educational Department - Manual of Planning Standards.
2. New York State Building Code.
3. New York State Mechanical Code.
4. New York State Energy Conservation Construction Code.
5. Americans with Disabilities Act (ADA)
6. Underwriters Laboratories (UL).
7. American Gas Association (AGA)
8. American National Standards Institute (ANSI).
9. American Society of Testing Materials (ASTM).

### Scope of Work

#### Addition

Extend and connect to existing heating plant. Provide 3-inch supply return mains above existing corridor ceiling.

Provide main/standby vertical inline pumps with VFD.

Provide in-slab radiant heat system consisting of PEX tubing and stainless steel distribution manifolds for each zone.

Provide roof mounted heat recovery ventilators to provide ventilation for occupied spaces in accordance with SED and Building Code requirements.

Provide air conditioning for Classroom 106 and Teacher's Conference 107. Equipment to include ducted concealed indoor unit, dual zone rooftop condensing unit and refrigerant piping.

#### Gymnasium/Auditorium

Remove existing indoor suspended air handling units.

Provide rooftop air handling unit including supply fan, filters, economizer dampers, and face and bypass heating coil.

Provide demand control ventilation operating sequence in accordance with NYS Energy Code.

#### Ventilation

Replace original roof exhaust fans, dampers and controls. Integrate with existing BAS (Schneider Electric/TBS).

Replace existing radon mitigation fans and ductwork where necessary.

Provide ventilation systems for Storage Rooms 128, 129, 131 and 132 to reduce radon levels. Provide package heat recovery ventilators and duct mounted hydronic heating coils in supply ductwork. System shall be designed for continuous operation.

Provide ventilation system for Facility Maintenance 142 and adjacent storage garages. System shall be designed for continuous operation. Provide heat as required to maintain 55F indoor design temperature.

#### Air Conditioning

Provide cooling for Computer Classroom 248 including packaged cooling only rooftop unit equipped with variable speed compressor and hot gas reheat for humidity control. Provide hydronic heating coil mounted in supply ductwork. Integrate with existing BAS (Schneider Electric/TBS).

Replace roof-mounted Liebert condenser serving MDF 101.

Upgrade HVAC systems in Faculty 137 and Special Education 134. Provide ventilation and air conditioning. Provide packaged roof mounted heat recovery ventilator, supply and exhaust ductwork, and ceiling concealed split system cooling units with roof mounted condensing unit, 2 zone VRF heat pump.

#### Controls and Building Automation

Retrofit existing controls in Rooms 246, 247, 250 and 251. Integrate with existing BAS (Schneider Electric/TBS).

## 4.2 ELECTRICAL

### Applicable Codes and Standards

Electrical systems shall be designed in accordance with all applicable codes and standards including, but not limited to, the following:

1. NY State Educational Department - Manual of Planning Standards.
2. New York State Building Code.
3. New York State Energy Conservation Construction Code.
4. National Electric Code (NFPA 70).
5. National Fire Protection Association Standards (NFPA).
6. Americans with Disabilities Act (ADA)
7. Underwriters Laboratories (UL).

### Scope of Work

#### Power Distribution

Retrofit existing parking lot lighting to LED.

### Site Lighting

- Retrofit existing parking lot lighting to LED.
- Existing poles/bases to be reused.

### Security Systems

- Upgrade and connect existing building wide security system.
- Provide security cameras at each stairwell.

### Data/Telecommunications

- Upgrade and increase capacity of existing phone system.
- Upgrade IT infrastructure and wireless access.

### Gymnasium/Stage

- Provide branch circuit panel and feeder from main service to support stage lighting and power requirements for building addition.
- Provide stage lighting and control panel.
- Provide sound system.
- Provide upgraded gymnasium lighting.

### Fire Alarm Systems

- Replace fire alarm control panel.
- Panel shall be compatible with existing devices.
- Existing devices and wiring shall remain.
- Provide smoke detection in Locker Rooms, Main Office, Nurse's Office, Superintendent's Office, Faculty Room 233 and existing storage garages.
- Replace existing beam detectors in Cafeteria and Gym with VESDA systems for each space.

### Interior Lighting

- Replace existing pendent lighting in Art Room 245 to improve energy efficiency and performance.
- Replace lighting in custodial closets and gym storage.
- Replace surface mounted lighting fixtures in locker alcoves with recessed lighting.
- Replace/upgrade gym lighting to provide dual functionality for performance venue operation.

### Misc. Power

- Provide 60A underground electrical service to Student Garden.
- Provide four (4) exterior weatherproof receptacles.

## 4.3 PLUMBING

### Applicable Codes and Standards

Plumbing systems shall be designed in accordance with all applicable codes and standards including, but not limited to, the following:

1. NY State Educational Department - Manual of Planning Standards.
2. New York State Building Code.
3. New York State Plumbing Code.
4. New York State Fuel Gas Code.
5. New York State Energy Conservation Construction Code.
6. Americans with Disabilities Act (ADA)
7. Underwriters Laboratories (UL).
8. American Gas Association (AGA)
9. American National Standards Institute (ANSI).
10. American Society of Testing Materials (ASTM).

### Scope of Work

#### General

Upgrade main office toilet room. Remove existing fixtures and rough-ins and provide new wall mounted water closet, lavatory and trim.

#### Materials

Standard weight cast-iron drainage and vent piping.  
Type L copper supply piping.

#### Addition

Provide wall mounted water closet, lavatory, and floor drain at two (2) Pre-K Classrooms.  
Provide drop in stainless steel sink, faucet and bubbler at two (2) Pre-K Classrooms.  
Provide drop in stainless steel sink at Music Classroom.  
Extend and connect to existing sanitary drainage.  
Provide roof drains and associated storm drainage piping. Extend and connect to site storm drainage system.

#### Domestic Water Piping

Replace original hot, cold and recirculation piping.  
Provide four (4) exterior non-freeze wall hydrants.  
Provide 1-inch underground water service to Student Garden.

#### Sanitary Waste and Vent Piping Systems

Provide domestic water and drainage connections to new kitchen equipment.  
Provide condensate drain pump and acid neutralization system for condensing water heater.